GENERAL TERMS AND CONDITIONS FOR PRODUCTS OF SPRECHER AUTOMATION DEUTSCHLAND GMBH



1. Application, Definitions

All offers, transactions, supplies and services for Products from Sprecher Automation Deutschland GmbH (Sprecher) shall exclusively be governed by the

- General Conditions for the Supply of Products and Services
 of the Electrical and Electronics Industry ("Grüne
 Lieferbedingungen" GL) issued by the Zentralverband
 Elektrotechnik- und Elektroindustrie e.V. (ZVEI) edition June
 2011
- Supplementary Clause: Extended Retention of Title issued by the ZVCI – edition June 2011
 - **downloadable** under <u>https://www.sprecherautomation.com/en/gtc/</u>
- under prior inclusion of the following deviating and/or supplementary conditions.

Software shall exclusively be governed by the

- General Terms for the License Agreement for Sprecher Software issued by Sprecher Automation GmbH
- downloadable under https://www.sprecher-automation.com/en/gtc/
- and/or software conditions of third parties
- which shall be agreed separately

In case of contradictions in the contract documents following order of precedence shall apply: (a) special agreements, if confirmed by Sprecher in writing; (b) this General Terms and Conditions; (c) non-mandatory provisions of the commercial law and civil law.

Products are the goods delivered from Sprecher.

2. Scope

All labelling and documentation relevant fort he system operation and system maintenance will be executed in English language. The intellectual property rights on the delivered Products, documentation and the like shall remain at Sprecher or third parties.

<u>Discontinuation/Changes of products manufactured by Sprecher</u>
Sprecher reserves the right to change and/or adjust products manufactured by Sprecher to technical progress at any time (changes due to construction and/or production). No right to receive previous types shall be granted. Sprecher reserves the right to discontinue products manufactured by Sprecher with a preliminary time to market of one year. Sprecher shall not guarantee that subsequent products deliveries are identical with the initial product deliveries. Expenses in connection with replacement with subsequent product deliveries shall not be on the account of Sprecher.

3. Deadlines

The delivery shall be deemed observed with announcement of delivery or shall be effected within reasonable time from date of confirmed contract, as per special conditions. Partial- and/or advance deliveries shall be allowed as far as reasonable for the Purchaser.

4. Prices, Terms of Payment, Place of Performance

All prices given by Sprecher are calculated in Euro, without Austrian VAT. Packing and transport shall be invoiced on actual price basis.

Prices shall be payable within fourteen (14) days from date of invoice, after readiness of delivery respectively delivery, net, free of any charges and deductions. Sprecher is entitled to demand a down payment (not less than 30%), opening of an irrevocable documentary letter of credit or payment securities (e.g. bank guarantee) and to stop outstanding deliveries in case of delay in payment.

Place of fulfilment of all duties out of the contractual obligations is FCA place of Sprecher head office in Linz/Austria or FCA place of Sprecher head office in Berlin/Germany, any location of Sprecher within Germany, as per special conditions, INCOTERMS® 2010, irrespectively of any agreement about the place of delivery or of taking charge of any transport costs or the place of fulfilment of payment.

5. Secrecy

The Purchaser undertakes to use all data, drawings, technical specifications, materials provided and documentations of any kind, which he receives in connection with the contract with Sprecher or which he receives or become aware in the course of the contractual co-operation, confidential, not to copy them and not to disclose the same to Third Parties or make them available elsewhere, unless they are generally known or otherwise lawfully known. The Purchaser shall impose the above obligation on their staff and auxiliary persons accordingly. The secrecy obligation shall continue after termination of the contract.

The Purchaser is permitted to refer to the contractual co-operation in marketing material and publication, irrespectively of the kind, only after he has got the expressly written confirmation from Sprecher.

6. Warranty

Advise given by Sprecher, irrespectively whether verbal or in writing, is without any obligations, advise shall not release the Purchaser from his own investigation in the Products as to suitability for the purpose intended by the Purchaser. Sprecher shall not warrant that subsequent Products deliveries are identical with the initial Product deliveries.

Products shall be based upon the drawings and descriptions as well as recognized technical standards and norms (IEC, VDE, ÖVE, DIN) of the respective manufacturer valid at time point of Product manufacturing respectively contract confirmation.

SPRECHER warrants, that the Products at time point of manufacturing respectively contract confirmation – by observing the relevant installation and/or operation instruction – are in accordance with the relevant Product specification and insofar free from defects.

7. Liability

Unless otherwise provided for in the contract documents, the Purchaser has no claim for damages based on whatever legal reason, including infringement of duties arising in connection with the contract or tort. This does not apply if liability is based on: a) the German Product Liability Act ("Produkthaftungsgesetz"), b) intent, c) gross negligence on the part of the owners, legal representatives or executives, d) fraud, e) failure to comply with a guarantee granted, f) negligent injury to life, limb or health, or g) negligent breach of a fundamental condition of contract ("wesentliche Vertragspflichten"). However, claims for damages arising from a breach of a fundamental condition of contract shall be limited to the foreseeable damage which is intrinsic to the contract, provided that no other of the above case applies. The above provision does not imply a change in the burden of proof to the detriment of the Purchaser.

Sprecher shall not be liable in case of non-observance of the relevant erection, installation and/or operation conditions (e.g. mentioned in the respective instructions) or, non-observance of admission standards of authorities, by the Purchaser.

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